



## Premio Program Overview

Panini Premio is a rewarding avenue for the world's premiere branch automation system provider to consistently display gratitude towards sales representatives who faithfully represent the Panini's line of distributed capture solutions. As a participant, you have the opportunity to be one of the first to earn awards and incentives for doing what you're already doing today...**selling the Panini brand!**

## Earning Points

Earning points is EASY! Just sell and earn based on the table below. **Throughout the year, you will have additional opportunities to earn points by participating in training sessions, bonus point campaigns, and more!**

Scanners	Points	Cleaning Products	Points	Service Plans	Points
<b>i:Deal</b>	3	Full Panini cleaning kit	4	Maintenance plan w/ AUE (Per year, per scanner covered)	3
<b>Vision X</b>	7	15 card pack cleaning cards	3	Extended warranty (Per year, per scanner covered)	2
<b>ScanStation</b>	7	25 cleaning wipes	2	<b>Scanner Upgrades</b>	<b>Points</b>
<b>wl:Deal</b>	7	5 pack cards	2	Speed (Per increment, per scanner)	5
<b>ml:Deal</b>	7	<b>Ink</b>	<b>Points</b>	Feeder (Moving from small feeder to full)	5
<b>Vision neXt</b>	10	AGP ink	1	<b>Notes</b>	
<b>Vision 1</b>	3	Single line Ink	2	Premio points only earned when products are purchased from Panini and re-sold to end customers, PASP pricing will apply, special bids are excluded, and GTS may alter point structure, run accelerators, etc. during the program.	

## Redeeming Points for Awards

You can check and redeem your points using the Premio reward station which is reachable via our Partners portal [www.panini.com/partnerplus](http://www.panini.com/partnerplus). Points can be used to purchase anything from our extensive catalog which includes name-brand merchandise, travel options including hotel accommodations, flights, and cruises, tickets to live events and shows, as well as a host of other fun and exciting options.

## Milestone Achievements

In addition to Premio points, you will also have the ability to earn cash through milestone payouts to your Panini Black debit card. **Milestones reset every January 1.** You do have the ability to opt for points in lieu of cash to increase your point balance. This request must be received via phone or email during the first week of the month following your milestone achievement.

- ✓ 50 Scanners Milestone: \$50
- ✓ 250 Scanners Milestone: \$100
- ✓ 500 Scanners Milestone: \$200
- ✓ 1,000 Scanners Milestone: \$500

## Eligibility Requirements

In order to participate, a sales representative must sign and accept the Panini Premio Terms and Conditions. Panini reserves the right to modify or discontinue the Program at any time for any reason.